



U.S. NAVAL ACADEMY
ALUMNI ASSOCIATION AND FOUNDATION

BOARD OF TRUSTEES SPRING MEETING

1 MAY 2026



PRESIDENT'S REPORT

Jeff Webb '95

CEO & President

FOUNDATION RESULTS

- Record fundraising results in FY25 ... **\$101.3M!**
- FY26 YTD - \$82 million
- 2030 Campaign Progress remains ahead of schedule

LACROSSE CENTER GROUNDBREAKING

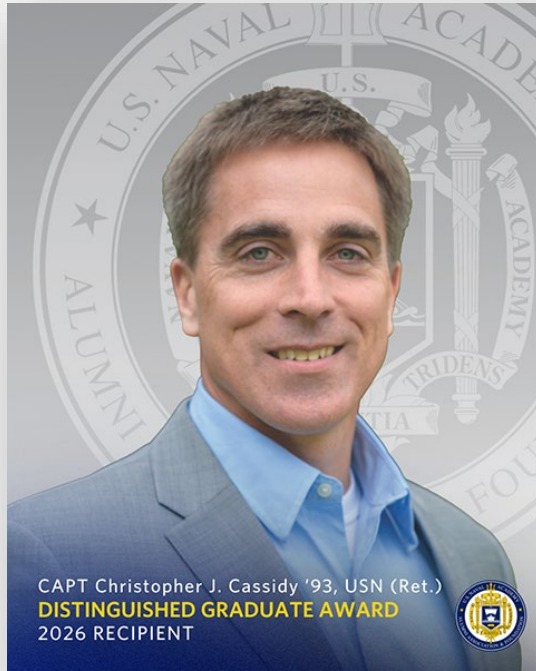
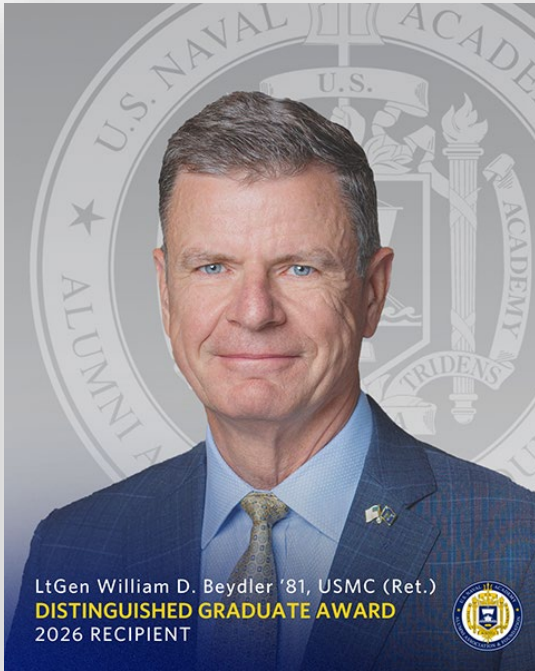
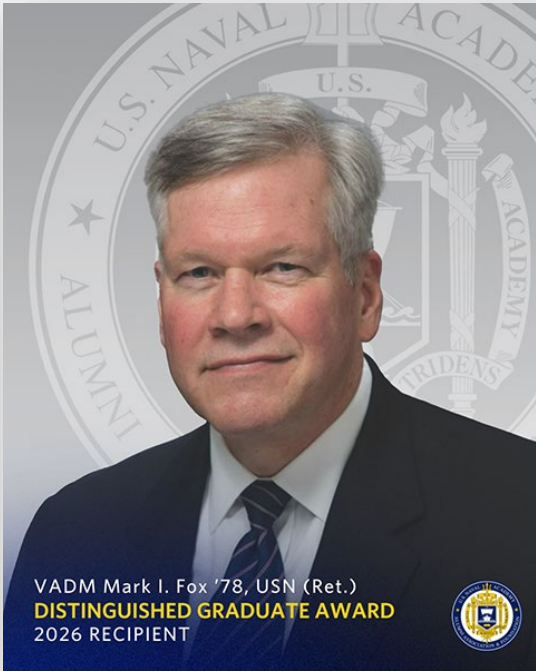
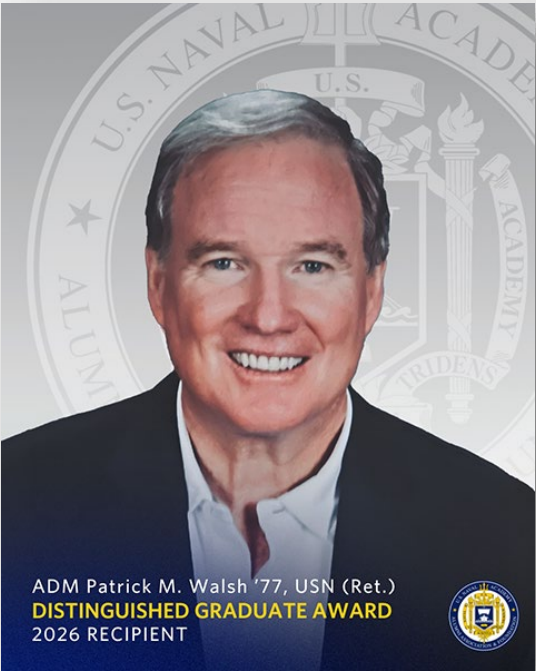


ATHLETIC FOUNDATION HIGHLIGHTS



- 43 Foundation Prep Scholars – 26 Men / 17 Women
- 16 Recruited Athletes – 8 Men / 8 Women
- Final audited **FY26 Athletic Excellence Fundraising Summary as of 8 April**
 - Cash Receipts - **\$6,370,832 on \$4,600,000** NAAA Program Support Budget
 - Endowment Annual Yields - **\$241,497**
 - Total - **\$6,194,863**
- **FY27 Program Support Budget - \$5.6M**; Increases in Athletic Training Staff, nutrition, new wearable technology for teams, and new Club Sport Coach of the Year award

2026 DISTINGUISHED GRADUATE AWARDS





ALUMNI ASSOCIATION UPDATE

T.J. "Catfish" Grady '96

Executive Vice President, Alumni Association

ORGANIZATIONAL CHART

**New Hires



ALUMNI ASSOCIATION
TJ Grady '96
 Executive Vice President



**BUSINESS DEVELOPMENT
 MANAGER**
OPEN

- REVENUE GENERATION
- SALES
- ADVERTISING
- CONTRACTING



COMMUNICATIONS
John Schofield
 Executive Director

- MEDIA
- DIGITAL COMMUNICATIONS
- CREATIVE SERVICES
- PUBLIC AFFAIRS

OPEN
 Digital Creative Coordinator



ENGAGEMENT
Nancy Murray
 Executive Director

- ALUMNI ENGAGEMENT
- AFFILIATES
- TRAVEL
- MEMBERSHIP

****Anthony Spinler '91**
 Director, Alumni Support Services

****Naomi Storey**
 Alumni Reunion Manager



**ENTERPRISE EVENTS &
 OPERATIONS**
****Susan Parker**
 Executive Director

- SERVICE ACADEMY CAREER CONFERENCE
- EVENTS
- OPERATIONS



STRATEGY & LEGACY PROGRAMS
Wes Huey '87
 Executive Director

- ENTERPRISE STRATEGY
- LEGACY PROGRAMS
- MEMORIAL SERVICES
- BOARD OF TRUSTEES SECRETARY

KEY UPDATES

Roadshow Recap for FY26 season

Columbarium

USAA Sponsorship

I-Day

Croquet/Blue Angels

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2026 FLUEGEL ALUMNI CENTER FY26 EVENTS

EXTERNAL EVENTS

- 112 Unique bookings
- 133+ Events within all bookings
- 17,241+ Guests
- 63 Alumni-hosted bookings

INTERNAL EVENTS

- 54 Events
- ~ 6608 Guests

EXTERNAL BOOKING BREAKDOWN

- 29 - Conferences and Meetings
- 35 - Private Social Events
- 7 - Military Achievement
- 9 - Reunions/Class Events
- 21 - Weddings
- 1 - SIG Event
- 5 - Mission Events
- 5 - Memorial Events



2026 FLUEGEL ALUMNI CENTER REUNION SCHEDULE

HOSTING 7 CLASSES: '56, '61, '76, '81, '86, '96, '01

TOWSON - 9.5

- 1 Sept - 1961 65th Reunion - 175 Guests
- 3 Sept - 1981 45th Reunion - 450 Guests
- 4 Sept - 1996 30th Reunion - 800 Guests

OPEN DATE - 9.18 (NO GAME)

- 18 Sep - 1986 40th Reunion - 500 Guests

NORTH TEXAS - 10.24 (Homecoming)

- 22 Oct - 1976 50th Reunion - 900 Guests
- 23 Oct - 2001 25th Reunion - 500 Guests
- 24 Oct - Welcome Home Pre-Game Party (All Classes) - 600+ Guests
- 25 Oct - 1956 70th Reunion - 100 Guests



2026 FLUEGEL ALUMNI CENTER

FALL 2026 GAME-DAY EVENTS

PRE-GAME SOCIALS - BLUE & GOLD BAR

- 5 Sept - Towson (DGA)
- 10 Oct - Tulsa (President's Circle)
- 24 Oct - North Texas
- 7 Nov - Temple (HOFH)

NOTRE DAME

- 31 Oct in Foxborough, MA
- Watch Party at The Fluegel Alumni Center - TBD

ARMY-NAVY GAME

- 12 Dec - Alumni and PC Tailgate
- Watch Party at The Fluegel Alumni Center

ALUMNI ASSOCIATION STRATEGIC INITIATIVES: *TRACKING PROGRAM EFFECTIVENESS*

